

## CONTACT

For further information or if you have any questions please do not hesitate to contact our Customer Relations department:



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**DanPilot**



# Products & Pricing 2019

Updated January 1st 2019

## Port Pilotage

YOUR TIME, YOUR SAFETY – OUR COMMITMENT

## PREAMBLE

At DanPilot, our aim is to ensure an optimal pilotage operation for our customers, adhering to the expectations of all parties involved with regards to time, safety and reliability.

As of January 1st 2019, the applicable rates for port pilotage service covering Danish ports are adjusted, and our products are amended to reflect the requirements of our customers and the shipping industry for fixed pricing and dependable service.

Please carefully study below information, including the information on the new addition to our rates, i.e. "On Call Fee / On Call Discount".

For calculation of the newly adjusted rates, please refer to our website [www.danpilot.dk](http://www.danpilot.dk), in addition to below explanation of adjusted rate policy for port pilotage service in 2019:

## RATE STRUCTURE

The applicable rate charged for a given port pilotage is calculated based on the following elements:

### Basic fee

The basic fee is dependent on the firm notice given, and on the nature of the operation, as per below "Ordering Pilotage"

### Vessel fee

Vessel fee is calculated based on the dimensions of the vessel, and the draft during pilotage.

### Pilotage fee

Pilotage fee is calculated based on the dimensions of the vessel, draft during pilotage and route piloted.

### Travelling expenses

A 7% charge levied on the above elements, covering the expenses and time associated with the transport of the pilot to/from the vessel.

## ORDERING PILOTAGE


When calculating the rate of the pilotage service provided, below types of orders are considered:


### PILOTAGE INTO PORT

Standard order  Standard order rate is applied (Basic fee kr. 5.100)  Minimum 24 hrs. notice

### PILOTAGE FROM PORT OR SHIFTING\* OPERATION

Early order  Early order rate is applied (Basic fee kr. 4.200)  Minimum 7 hrs. firm notice

Standard order  Standard order rate is applied (Basic fee kr. 5.100)  Minimum 4 hrs. firm notice

Urgent order  Standard order rate + 30% (Basic fee kr. 5.100)  Less than 4 hrs. firm notice

Orders not meeting above notice requirements (24 hours / 4 hours) are served to the greatest extent possible within the requested ETA/ETD. DanPilot reserves the right to refuse pilotage service in the event that the provided notice is shorter than the required notices.

Upon forfeiture of Early order rate or On Call Discount (e.g. by way of later amendments to ETD), same can not be re-earned regardless of subsequent notice lengths.

\*Basic fee does not apply to shifting operations which is based on Vessel fee. Urgent Order for shifting operations (<4hrs notice will be added +30%.)

As of January 1st 2019, minimum fee for shifting will be kr. 5.850,- + Travel Fee

## ON CALL FEE / ON CALL DISCOUNT

As per January 1st 2019, any PORT pilotage (excl shifting operations) will be subject to an "On Call Fee" (2019: DKK 2.500,-) which is added to the invoice. When the ordering/update notices required are fully met (please refer to the table "Amendment of Order & OnCall Fee / OnCall Discount"), an equal "On Call Discount" will be added to the same invoice, fully negating the effect of the On Call Fee.

In the event that the required notices are not met, the On Call Discount will not be provided. For further details, please refer to the additional explanation found in this document. In case of URGENT ORDER pilotage, On Call Fee / On Call Discount will not apply.

## AMENDMENT OF ORDER & ON CALL FEE / ON CALL DISCOUNT

### Amending ETA to a later time for pilotage TO port;

If >24 hours between time of amendment and previously agreed ETA  Standard order rate applied / On Call Discount earned

If <12 hours between time of amendment and previously agreed ETA  Standard order rate applied / On Call Discount forfeited

### Amending ETA to an earlier time for pilotage TO port;

If >24 hours between time of amendment and previously agreed ETD  Standard order rate applied / On Call Discount earned

If <12 hours between time of amendment and previously agreed ETD  Standard order rate applied / On Call Discount forfeited

### Amending ETD to a later time for pilotage FROM port;

If >7 hours between time of amendment and previously agreed ETD  Early order rate applied / On Call Discount earned

If <7 hours but >4 hours between time of amendment and previously agreed ETD  Standard order rate applied / On Call Discount earned

If <4 hours between time of amendment and previously agreed ETD  Standard order rate applied / On Call Discount forfeited

### Amending ETD to an earlier time for pilotage FROM port;

If >7 hours between time of amendment and previously agreed ETD  Early order rate applied / On Call Discount earned

If <7 hours but >4 hours between time of amendment and previously agreed ETD  Standard order rate applied / On Call Discount earned

If <4 hours between time of amendment and previously agreed ETD  Standard order rate applied / On Call Discount forfeited

\*DanPilot is not obligated to deliver a pilot with less than the required fixed notices as set forth in the Danish Pilotage Act.

## WAITING TIME

Waiting time is added to the invoice in the event that a pilotage is not commenced within 30 minutes of the accepted ETA/ETD, or in the event that the pilotage is halted due to weather, provisioning, bunkering, machinery repairs or any other reason not due to the pilotage operation or the navigation of the Vessel, and the pilot remains onboard.

Waiting time  Per commenced hour  DKK 1.950

## CANCELLATION

In the event that an order is cancelled or pilotage must be aborted for any reason not to the fault of the pilot.

### Pilotage into port:

If >12 hours between time of cancelling and ETA  No charge

If <12 hours between time of cancelling and ETA  Cancellation fee (kr. 3.500)

If cancelled after ETA, or if pilotage has been commenced  Pilotage is charged at full price

### Pilotage out of port or shifting operation:

If >4 hours between time of cancelling and ETA  No charge

If <4 hours between time of cancelling and ETA  Cancellation fee (kr. 3.500)

If cancelled after ETD, or if pilotage/shifting has been commenced  Pilotage is charged at full price

\*Pilotage is deemed having commenced when pilot sets first foot on vessel or pilot ladder.

## LATE ARRIVAL DISCOUNT

In the event that the pilot commences\* the pilotage later than the accepted ETD/ETA in accordance with the official notice requirements by more than 30 minutes, and the delay is not caused by faults/errors or omissions by the customer/vessel/agent or their servants, DanPilot will subtract a Late Arrival Discount on the rate of the pilotage.

25 % discount on the rate of the pilotage is deducted.

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\* Pilotage is deemed having commenced when pilot sets first foot on vessel or pilot ladder