



DanPilot



Products & Pricing 2017

Port pilotage

YOUR TIME, YOUR SAFETY – OUR COMMITMENT

PREAMBLE

At DanPilot, our aim is to ensure an optimal pilotage operation for our customers, adhering to the expectations of all parties involved with regards to time, safety and reliability.

As of January 1st 2017, the applicable rates for port pilotage service covering Danish ports are adjusted, and our products are amended to reflect the requirements of our customers and the shipping industry for fixed pricing and dependable service.

As a result of this, the Change Order Fee is suspended and will not be part of our Products and Prices 2017.

For calculation of the newly adjusted rates, please refer to our website www.danpilot.dk, in addition to below explanation of adjusted rate policy for port pilotage service in 2017:

RATE STRUCTURE

The applicable rate charged for a given port pilotage is calculated based on the following elements:

Basic fee

The basic fee is dependent on the firm notice given, and on the nature of the operation as per below "Ordering Pilotage"

Vessel fee

Vessel fee is calculated based on the dimensions of the vessel, and the draft during pilotage

Piloted nautical miles

A fixed fee per nautical mile sailed during pilotage

Travelling expenses

A 7 % charge levied on the above elements, covering the expenses and time associated with the transport of the pilot to/from the vessel

ORDERING PILOTAGE

When calculating the rate of the pilotage service provided, below types of orders are considered:

PILOTAGE INTO PORT

Standard order Standard order rate is applied (Basic fee kr. 3.920)  Minimum 24 hrs. notice

PILOTAGE FROM PORT OR SHIFTING* OPERATION

Early order Early order rate is applied (Basic fee kr. 3.020)  Minimum 7 hrs. firm notice

Standard order Standard order rate is applied (Basic fee kr. 3.920)  Minimum 4 hrs. firm notice

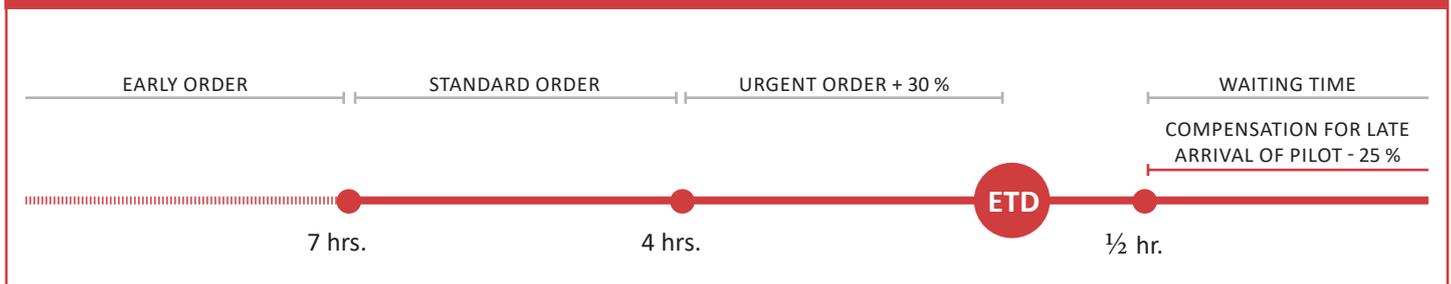
Urgent order Standard order rate + 30 % (Basic fee kr. 3.920)  Less than 4 hrs. firm notice

Orders not meeting above notice requirements (24 hours / 4 hours) are served to the greatest extent possible within the requested ETA/ETD. DanPilot reserves the right to refuse pilotage service in the event that the provided notice is shorter than the required notices.

Upon forfeiture of Early order rate (e.g. by way of later amendments to ETD), same can not be re-earned regardless of subsequent notice lengths.

* Basic fee does not apply to shifting operations which is based on Vessel fee. Urgent Order for shifting operations (<4hrs notice will be added +30%.)

NOTICES WHEN ORDERING PILOTAGE



AMENDMENT OF ORDER

Amending ETD to a later time for pilotage from port or shifting operation

If >7 hours between time of amendment and the previously agreed ETD

If <7 hours but >4 hours between time of amendment and the previously agreed ETD

If <4 hours between time of amendment and the previously agreed ETD

- Early order rate applied
- Standard order rate is applied
- Standard order rate is applied*

Amending ETD to an earlier time for pilotage from port or shifting operation

If >7 hours between time of amendment and the requested ETD

If <7 hours but >4 hours between time of amendment and the requested ETD

If <4 hours between time of amendment and the requested ETD

- Early order rate applied
- Standard order rate is applied
- Standard order rate is applied*

* DanPilot is not obligated to deliver a pilot with less than 4 hours firm notice as per Danish Pilot Act.

WAITING TIME

Waiting time is added to the invoice in the event that a pilotage is not commenced within 30 minutes of the accepted ETA/ETD, or in the event that the pilotage is halted due to weather, provisioning, bunkering, machinery repairs or any other reason not due to the pilotage operation or the navigation of the Vessel, and the pilot remains onboard.

- Waiting time is charged per hour or part thereof, until the pilotage is commenced (DKK 1.950)

CANCELLATION

In the event that an order is cancelled or pilotage must be aborted for any reason not to the fault of the pilot.

Pilotage into port:

If >12 hours between time of cancelling and ETA

If <12 hours between time of cancelling and ETA

If cancelled after ETA, or if pilotage has been commenced*

- No charge
- Cancellation fee (kr. 3.500)
- Pilotage is charged at full price

Pilotage out of port or shifting operation:

If >4 hours between time of cancelling and ETD

If <4 hours between time of cancelling and ETD

If cancelled after ETD, or if pilotage/shifting has been commenced*

- No charge
- Cancellation fee (kr. 3.500)
- Pilotage is charged at full price

* Pilotage is deemed having commenced when pilot sets first foot on vessel or pilot ladder.

COMPENSATION FOR LATE ARRIVAL OF PILOT

In the event that the pilot commences* the pilotage later than the accepted ETD outbound from port by more than 30 minutes, and the delay is not caused by faults/errors or omissions by the customer/vessel/agent or their servants, DanPilot will subtract a compensation for late arrival of pilot on the rate of the pilotage.

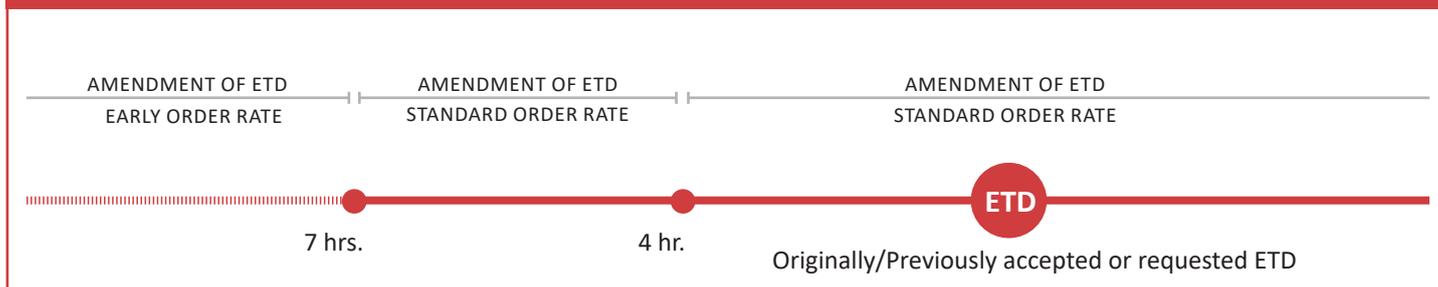
- 25 % discount on the rate of the pilotage is deducted

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NOTICES WHEN AMENDING ETD



* Pilotage is deemed having commenced when pilot sets first foot on vessel or pilot ladder.

Contact

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